## Exhibit 2

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Vardaman - Cross

- 1 Q. Hiring packet. Okay. And --
  - MS. TOMEZSKO: Oh, may I move for the admission of this document as well, your Honor, D-79.
    - THE COURT: Plaintiff?
    - MS. GREENE: No objections.
- 6 | THE COURT: Admitted into evidence.
- 7 (Defendant's Exhibit 79 received in evidence)
- 8 MS. TOMEZSKO: Thank you.
  - Q. Mr. Vardaman, did you discuss with Kirsten Kliphouse the candidates for the vice president financial services sales position?
- 12 A. In discussing, my job was to help her understand which
  13 candidates were in process, walk through backgrounds at a high
  14 level, and ultimately defer to who she'd like to move forward
- MS. TOMEZSKO: We could take this document down. And I'd like to publish a document only to the witness, please.
- 18 | Defendant's 77.

in the process.

- 19 Q. Mr. Vardaman, do you see the document here?
- 20 | A. I do.
- 21 | Q. Without reading from the document, do you recognize it?
- 22 | A. Well, it looks like a status report.
- 23 | Q. Did you create these?
- 24 | A. Yes.
- 25 | Q. For what purpose did you create this document?

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- A. To keep track of the searches -- of the search and its -- and its updates on an ongoing basis.
  - Q. Did you create them in preparation for any meetings or discussions with Ms. Kliphouse about the position?
  - A. Typically, yes. The way that it manifested for
- 6 Ms. Kliphouse in particular is our meetings, she would
- 7 sometimes just call me. She's like, Hey, I'll call you this
- 8 week. And so it was on me to, on a daily basis, if I had
- 9 updated information, to kind of keep this running so that if I
- 10 | got a call from her, I could provide her the most relevant
- 11 | information, updated information.
- 12 Q. Does this document reflect the notes that you made in
- 13 preparation for those meetings with Ms. Kliphouse?
- 14 A. Yes, these would be the high-level distilled notes.
- 15 | Q. And does it at all reflect the -- any of your notes of the
- 16 conversations that you actually had with Ms. Kliphouse when you
- 17 | would update her on the role?
- 18 A. I don't -- I don't see it here.
- 19 Q. Would it help if we should scroll through?
- 20 A. Possibly.
- 21 MS. TOMEZSKO: Can you go to the next page.
- 22 | Q. In practice, would these documents reflect the discussion
- 23 of the -- about the role that you had with Ms. Kliphouse?
- MS. GREENE: Objection.
- 25 THE COURT: Can you restate that please.

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Vardaman - Cross

1 MS. TOMEZSKO: Sure.

those discussions?

- Q. Was it your practice to record in these types of documents the substance of your conversations with Ms. Kliphouse during
- A. I certainly could have. I do not see the separate column
  where I actually have those notes listed out for -- during the
  meeting itself.
  - Q. If I understand you correctly, this is a document created specifically in preparation for your discussions with Ms. Kliphouse, and it is your notes and impressions that you see reflected here?
  - A. I think that's accurate, yes, ma'am.
  - Q. And if you could place in time when these notes were created in relation to your discussions with Ms. Kliphouse.
  - A. Can I read from it now?
- 16 THE COURT: Not out loud.
- 17 | Q. Not out loud.
- 18 A. I tried to provide the date that I had last updated it.
- 19 And with the intention that I could receive a phone call from
- 20 Kirsten either at our standing time or not on an ad hoc basis.
  - MS. TOMEZSKO: We could take that document down. I just want to ask some general questions, if we may.
- Q. Did you, in fact, discuss Ms. Rowe with Ms. Kliphouse
- 24 during any of your meetings with her concerning the VP
- 25 | financial services sales role?